



# Enterprise System Implementation Best Practices: A Guide to Risk-Free Implementations

*Paul Deis*

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**Enterprise System Implementation Best Practices: A Guide to Risk-Free Implementations** Paul Deis  
Few topics bring a chill to discussions between senior executives than "enterprise system implementations." And for good reason. Many studies estimate that as much as 70% of enterprise system implementation result in serious difficulties, ranging from lost sales, crippling of internal functions, loss of competitive position, and in a few cases, outright bankruptcy. Not to mention damage to promising careers. Paul Deis has led or participated in numerous enterprise software implementation projects throughout his 25+ year career as a consultant, enterprise software company leader, IT professional, and senior operations executive. Early on, he learned the key insights to virtually risk-free implementation projects. The key insights are deceptively simple, yet seem elusive to leaders of a great percentage of these projects. This short, very readable book shows the secrets of risk-free implementation projects - including project governance, leadership, team composition, outsourcing, software, and the key to success - ownership of the work.

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