



**The Startup Game: Inside the Partnership between
Venture Capitalists and Entrepreneurs
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For more than 40 years, venture capitalist Bill Draper has worked with top entrepreneurs in fabled Silicon Valley, where today's vision is made into tomorrow's reality. From the VC who saw the value in Skype, Zappos, and many other companies, comes firsthand stories of success. In these pages Draper explores: how to evaluate innovative ideas and the entrepreneurs behind those ideas (lessons from Yahoo, Baidu, Tesla Motors, Activision, Measurex, and more); and the value of political leadership in creating opportunity, including on-the-ground accounts of how Deng Xiaoping brought China roaring into the modern world.

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